

## Economic Development Department June 2023 Monthly Report

### **Economic Development Director:**

1. Attended the 2023 Chicago Marketing Trip with Opportunity Austin. Three teams had forty meetings with companies that have active projects in the region, companies looking to expand in the region, companies that already have a presence in the region and site consultants/national real estate brokers.
2. The Economic Development Advisory Committee (EDAC) gave a presentation to City Council at the June 15, 2023, meeting. The purpose for this presentation was recommendation to City Council for matching funds for future grant opportunities to be considered during the budget process.
3. Reported Business Retention & Expansion June monthly numbers to Opportunity Austin. Goal to work with Opportunity Austin and Regional Partners to retain or expand existing businesses.
4. Grant Writer visited and gave an update on grant activity at the EDAC meeting.
5. Met with ACC Board Trustee and had discussions about ACC's service area and possible additional higher education opportunities in Lago Vista.
6. Planned the grant writer's semi-annual visit and update to EDAC.
7. Worked with EDAC Chair to prepare for EDAC's semi-annual update to City Council at the the July 20<sup>th</sup> meeting.
8. Met with Business in nearby city that is looking to expand to Lago Vista. Goal to assist this business with location in Lago Vista.
9. Interviewed with the magazine Business View: Civil and Municipal focusing on community and economic development and growth in Texas.
10. Sales tax collections for June totaled \$83,981.