

Lago Vista Golf Course Operational Report

March 2024

1. **Golf Course Revenue:** In the month of March, the Golf Course ran a total of \$59,205.48 in revenue, which is an increase of \$5,062.25 compared to March 2023.

2. **Revenue Breakdown:**

- ***Driving Range:*** \$2,972.20 an increase of \$349.20 from March 2023.
- ***Merchandise Sales:*** \$5,502.24 an increase of \$809.34 from March 2023.
- ***Rental Club Sales:*** \$498.37, a decrease of \$623.99 from March 2023.
- ***Green Fees/Cart Fees:*** \$41,019.04 an increase of \$3,388.80 from March 2023.
- ***Tournament Revenue:*** \$-0-, a decrease of \$1,200 from March 2023.
- ***Membership Revenue:*** \$6,099.63 an increase of \$1,684.90 from March 2023.
- ***Facility Rental:*** \$2,850
- ***HDCP Fees:*** \$264

3. **Rounds Played:** 2,252 total rounds played, an increase of 307 from March 2023.

4. **Rounds Breakdown:**

- **Member/Comp Rounds:** 1,249, an increase of 225 rounds from March 2023.
- **Paid Rounds:** 1,003, an increase of 83 rounds from March 2023.
 - Resident Rounds: 58 rounds, a decrease of 51 from March 2023.
 - Public Rounds: 448 rounds, an increase of 80 from March 2023.

5. **Notes:** March brought us a few warmer than average days along with several Cooler days. We had a couple great Fri – Sun totals with 340 Rounds. I hosted the first Demo/Custom Fit Day in over five (5) years featuring TaylorMade. There was great attendance and will bring us \$5,000 in sales for April.

Thank You,
Greg Saul
PGA Head Golf Professional

