

Lago Vista Golf Course Operational Report

May 2024

1. Golf Course Revenue: In the month of May, the Golf Course ran a total of \$78,993.43 in revenue, which is **an increase of \$32,440.82** compared to May 2023.

2. Revenue Breakdown:

- ***Driving Range:*** \$2,862.28 **an increase of \$955.67** from May 2023.
- ***Merchandise Sales:*** \$7,301.05 **an increase of \$3,243.83** from May 2023.
- ***Rental Club Sales:*** \$909.91 **an increase of \$406.45** from May 2023.
- ***Green Fees/Cart Fees:*** \$52,126.60 **an increase of \$20,416.03** from May 2023.
- ***Tournament Revenue:*** \$3,029.00 **an increase of \$3,029.00** from May 2023.
- ***Membership Revenue:*** \$9,914.59 **an increase of \$4,479.84** from May 2023.
- ***Facility Rental:*** \$2,850

3. Rounds Played: **2,438** total rounds played **an increase of 846** rounds from May 2023.

4. Rounds Breakdown:

- ***Member/Comp Rounds:*** 1,121 **an increase of 399** rounds from May 2023.
- ***Paid Rounds:*** 1,228, **an increase of 358** rounds from May 2023.
 - Resident Rounds:*** 73 rounds **an increase of 10** from May 2023.
 - Public Rounds:*** 561 rounds **an increase of 192** from May 2023.

5. Notes: May brought hotter weather than normal but we did have some nice rainy days as well.

Rounds and Revenue continue to trend up for the year and May was significantly up from last May both in Revenue and Rounds. The Back 9 course condition is getting close to being average Compared to other Municipal Courses, however the Front 9 although improved is well below Par. If the greens on #5, 6 & 7 are resurfaced and leveled, we would see a significant Increase in Rounds and Revenue in today's thriving Golf Market.

Thank You,

Greg Saul

PGA Head Golf Professional

