

Lago Vista Golf Course Operational Report

June 2024

1. Golf Course Revenue: In the month of June, the Golf Course ran a total of \$73,143.81 in revenue, which is **an increase of \$22,383.88** compared to June 2023.

2. Revenue Breakdown:

- **Driving Range:** \$3,073.76 **an increase of \$1,459.44** from June 2023.
- **Merchandise Sales:** \$6,634.55 **an increase of \$3,003.57** from June 2023.
- **Rental Club Sales:** \$1,108.54 **an increase of \$211.79** from June 2023.
- **Green Fees/Cart Fees:** \$52,333.35 **an increase of \$15,387.96** from June 2023.
- **Tournament Revenue:** \$0 **a decrease of \$3,226.00** from June 2023.
- **Membership Revenue:** \$7,049.61 **an increase of \$4,219.77** from June 2023.
- **Facility Rental:** \$2,850, **Handicap Fees:** \$44, **Gift Cards:** \$50

3. Rounds Played: **2,486** total rounds played, **an increase of 883** rounds from June 2023.

4. Rounds Breakdown:

- **Member/Comp Rounds:** 1,121 **an increase of 401** rounds from June 2023.
- **Paid Rounds:** 1,364, **an increase of 483** rounds from June 2023.
 - Resident Rounds:** 89 rounds **an increase of 30** from June 2023.
 - Public Rounds:** 578 rounds **an increase of 197** from June 2023.

5. Notes: June brought hotter weather than normal but we did have some nice rainy days as well.

Rounds and Revenue continue to trend up for the year and June was significantly up from last June both in Revenue and Rounds. The Back 9 course condition is getting close to being average Compared to other Municipal Courses, however the Front 9 although improved is well below Par. If the greens on #5, 6 & 7 are resurfaced and leveled, we would see a significant Increase in Rounds and Revenue in today's thriving Golf Market.

Thank You,

Greg Saul

PGA Head Golf Professional