

## Lago Vista Golf Course Operational Report

December 2024

1. **Golf Course Revenue:** In the month of December, the Golf Course ran a total of \$49,460.92 in revenue, which is **an increase of \$3,976.98** compared to December 2023.

2. **Revenue Breakdown:**

- ***Driving Range:*** \$1,999.65 **a decrease of \$175.44** from December 2023.
- ***Merchandise Sales:*** \$5,079.04 **an increase of \$1,516.50** from December 2023.
- ***Rental Club Sales:*** \$427.70 **a decrease of \$48.03** from December 2023.
- ***Green Fees/Cart Fees:*** \$36,311.82 **an increase of \$3,486.01** from December 2023.
- ***Tournament Revenue:*** \$-0- which is flat **from December 2023.**
- ***Membership Revenue:*** \$3,089.71 **a decrease of \$2,650.17** from December 2023.
- ***Facility Rental:*** \$2,850...**Gift Cards:** \$175.00...**Handicap Fees:** \$128.00

3. **Rounds Played:** 1,985 total rounds played, **an increase of 364** rounds from December 2023.

4. **Rounds Breakdown:**

- **Member/Comp Rounds:** 1,033 **an increase of 228** rounds from December 2023.
- **Paid Rounds:** 952 **an increase of 136** rounds from December 2023.
  - Resident Rounds:* 63 rounds **an increase of 22** from December 2023.
  - Public Rounds:* 414 rounds **an increase of 21** from December 2023.

5. **Notes:** December brought us a slow start but finished strong. Rounds and Revenue continue to trend up for the year and December was up approximately 8% from last year in Revenue and Rounds. The greens condition is the best we've experienced in over five (5) years. We continue to receive more positive reviews and compliments.

Thank You,

Greg Saul

PGA Head Golf Professional

