

Lago Vista Golf Course Operational Report

March 2025

1. Golf Course Revenue: In the month of March, the Golf Course ran a total of \$79,365.34 in revenue, which is **an increase of \$20,159.86** compared to March 2024.

2. Revenue Breakdown:

- **Driving Range:** \$3,612.28 **an increase of \$640.08** from March 2024.
- **Merchandise Sales:** \$6,654.64 **an increase of \$1,405.40** from March 2024.
- **Rental Club Sales:** \$734.46 **an increase of \$236.09** from March 2024.
- **Green Fees/Cart Fees:** \$58,002.42 **an increase of \$17,039.38** from March 2024.
- **Tournament Revenue:** \$0- which is flat from March 2024.
- **Membership Revenue:** \$7,379.54 **an increase of \$1,279.91** from March 2024.
- **Facility Rental:** \$2,850...Handicap Fees: \$132...

3. Rounds Played: **3,006** total rounds played, **an increase of 747** rounds from March 2024.

4. Rounds Breakdown:

- **Member/Comp Rounds:** 1477 **an increase of 228** rounds from March 2024.
- **Paid Rounds:** 1519 **an increase of 516** rounds from March 2024.
 - Resident Rounds:** 80 rounds **an increase of 22** from March 2024.
 - Public Rounds:** 608 rounds **an increase of 160** from March 2024.

5. Notes: March brought us another good month, being up 34% in both Revenue and Rounds over last March. This makes us up 42% Fiscal Y-T-D in both Rounds and Revenue. We were very fortunate to receive a little rain twice in March with our Irrigation being at 50% for two (2) weeks and without a Jockey Pump. I expect to see revenue and rounds continue trending up, however, Range revenue will decrease due to **Irons Only** now on the Driving Range. There is a very simple fix enabling us to return back to how the Range should be for our Golfer's.

Thank You,

Greg Saul

PGA Head Golf Professional

