

Lago Vista Golf Course Operational Report

March 2025

1. **Golf Course Revenue:** In the month of March, the Golf Course ran a total of \$79,365.34 in revenue, which is **an increase of \$20,159.86** compared to March 2024.

2. **Revenue Breakdown:**

- ***Driving Range:*** \$3,612.28 **an increase of \$640.08** from March 2024.
- ***Merchandise Sales:*** \$6,654.64 **an increase of \$1,405.40** from March 2024.
- ***Rental Club Sales:*** \$734.46 **an increase of \$236.09** from March 2024.
- ***Green Fees/Cart Fees:*** \$58,002.42 **an increase of \$17,039.38** from March 2024.
- ***Tournament Revenue:*** \$-0- which is flat from March 2024.
- ***Membership Revenue:*** \$7,379.54 **an increase of \$1,279.91** from March 2024.
- ***Facility Rental:*** \$2,850...Handicap Fees: \$132...

3. **Rounds Played:** 3,006 total rounds played, **an increase of 747** rounds from March 2024.

4. **Rounds Breakdown:**

- **Member/Comp Rounds:** 1477 **an increase of 228** rounds from March 2024.
- **Paid Rounds:** 1519 **an increase of 516** rounds from March 2024.
 - Resident Rounds: 80 rounds **an increase of 22** from March 2024.
 - Public Rounds: 608 rounds **an increase of 160** from March 2024.

5. **Notes:** March brought us another good month, being up 34% in both Revenue and Rounds over last March. This makes us up 42% Fiscal Y-T-D in both Rounds and Revenue. We were very Fortunate to receive a little rain twice in March with our Irrigation being at 50% for two (2) weeks and without a Jockey Pump. I expect to see revenue and rounds continue trending up, however, Range revenue will decrease due to **Irons Only** now on the Driving Range. There is a very simple fix enabling us to return back to how the Range should be for our Golfer's.

Thank You,

Greg Saul

PGA Head Golf Professional

