

## Lago Vista Golf Course Operational Report

August 2025

1. **Golf Course Revenue:** In the month of August, the Golf Course ran a total of \$93,005.68 in revenue, which is **an increase of \$31,603.39** compared to August 2024.

### 2. Revenue Breakdown:

- **Driving Range:** \$3,994.06 **an increase of \$1,322.23** from August 2024.
- **Merchandise Sales:** \$7,887.75 **an increase of \$2,214.09** August 2024.
- **Rental Club Sales:** \$1,293.27 **an increase of \$511.30** from August 2024.
- **Green Fees/Cart Fees:** \$72,985.86 **an increase of \$25,389.92** from August 2024.
- **Tournament Revenue:** \$0- flat from August 2024.
- **Membership Revenue:** \$3,569.74, **a decrease of \$729.82** from August 2024.
- **Facility Rental:** \$2,850...Used Golf Balls Sales...\$425

3. **Rounds Played:** **3,285** total rounds played, **an increase of 1,088** rounds from August 2024.

### 4. Rounds Breakdown:

- **Member/Comp Rounds:** 1299 **an increase of 246** rounds from August 2024.
- **Paid Rounds:** 1,986 **an increase of 842** rounds from August 2024.
  - Resident Rounds:** 87 rounds **an increase of 24** from August 2024.
  - Public Rounds:** 1,036 rounds **an increase of 502** from August 2024.

5. **Notes:** August brought us a great month, being 51% up in Gross Revenue and 50% up in Rounds over last August. This summer brought us only 20 days of 100-degrees and we were fortunate to receive some rain. Our Y\*T\*D net operating income is approximately \$300,000 in the **Red**, which is about \$700k better than two years ago and about \$300k better than last year. We will be in the **Black** a year after irrigation is complete!

Thank You,

Greg Saul

PGA Head Golf Professional

