

Lago Vista Golf Course Operational Report

September 2025

1. **Golf Course Revenue:** In the month of September, the Golf Course ran a total of \$65,012.18 in revenue, which is **an increase of \$9,797.37** compared to September 2024.

2. Revenue Breakdown:

- **Driving Range:** \$1,982.99, **a decrease of \$255.86** from September 2024.
- **Merchandise Sales:** \$5,821.07 **an increase of \$1,328.72** September 2024.
- **Rental Club Sales:** \$772.77, **a decrease of \$40.15** from September 2024.
- **Green Fees/Cart Fees:** \$46,801.65 **an increase of \$9,684.58** from September 2024.
- **Tournament Revenue:** \$-0- **a decrease of \$520** from September 2024.
- **Membership Revenue:** \$6,459.70, **a decrease of \$1,079.92** from September 2024.
- **Facility Rental:** \$2,850...Used Golf Balls Sales...\$324

3. **Rounds Played:** **2,508** total rounds played, **an increase of 438** rounds from September 2024.

4. Rounds Breakdown:

- **Member/Comp Rounds:** 1302 **an increase of 234** rounds from September 2024.
- **Paid Rounds:** 1,206 **an increase of 224** rounds from September 2024.
 - Resident Rounds:** 70 rounds, **a decrease of 24** from September 2024.
 - Public Rounds:** 623 rounds **an increase of 157** from September 2024.

5. **Notes:** September brought us a good month, being 18% up in Gross Revenue and 22% up in Rounds over last September. September was one of the hottest on record with only a trace of rain, causing our fairways to brown out. Our Fiscal Year NOI was approximately \$312,000 in the **Red**, which is about \$600k better than two years ago and about \$300k better than last year. We will be in the **Black** a year after irrigation is complete!

Thank You,

Greg Saul

PGA Head Golf Professional

