

## Lago Vista Golf Course Operational Report

September 2025

1. **Golf Course Revenue:** In the month of September, the Golf Course ran a total of \$65,012.18 in revenue, which is an increase of \$9,797.37 compared to September 2024.

2. **Revenue Breakdown:**

- ***Driving Range:*** \$1,982.99, a decrease of \$255.86 from September 2024.
- ***Merchandise Sales:*** \$5,821.07 an increase of \$1,328.72 September 2024.
- ***Rental Club Sales:*** \$772.77, a decrease of \$40.15 from September 2024.
- ***Green Fees/Cart Fees:*** \$46,801.65 an increase of \$9,684.58 from September 2024.
- ***Tournament Revenue:*** \$-0- a decrease of \$520 from September 2024.
- ***Membership Revenue:*** \$6,459.70, a decrease of \$1,079.92 from September 2024.
- ***Facility Rental:*** \$2,850...Used Golf Balls Sales...\$324

3. **Rounds Played:** 2,508 total rounds played, an increase of 438 rounds from September 2024.

4. **Rounds Breakdown:**

- **Member/Comp Rounds:** 1302 an increase of 234 rounds from September 2024.
- **Paid Rounds:** 1,206 an increase of 224 rounds from September 2024.
  - Resident Rounds: 70 rounds, a decrease of 24 from September 2024.
  - Public Rounds: 623 rounds an increase of 157 from September 2024.

5. **Notes:** September brought us a good month, being 18% up in Gross Revenue and 22% up in Rounds over last September. September was one of the hottest on record with only a trace of rain, causing our fairways to brown out. Our Fiscal Year NOI was approximately \$312,000 in the Red, which is about \$600k better than two years ago and about \$300k better than last year. We will be in the Black a year after irrigation is complete!

Thank You,

Greg Saul

PGA Head Golf Professional

